



# The Plaza Healthcare Brokerage Team

## ■ ■ PERRY GABUZZI

DIRECTOR | BROKERAGE SERVICES

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As Director, Brokerage Services for Plaza Companies, Perry specializes in creating and implementing comprehensive real estate solutions for users of medical and office space. Through his in-depth market knowledge, prompt and detailed communication, aggressive lease negotiation tactics, and detailed financial analysis, Perry is able to achieve significant cost and time savings for his clients.

Perry previously served as a Senior Associate with Transwestern in Phoenix, where he was involved in over 235 transactions totaling 495,000 square feet and \$25.5 million in value. Perry has a broad range of experience in both tenant and landlord representation for office and medical transactions, and is recognized in the industry for his market knowledge, ability to manage and uncover the complexities of transactions, and for providing excellent service while adding maximum value to his clients. Prior to joining Transwestern in 2008, Perry assisted the top-producing office leasing team at Lee & Associates' Phoenix office. Perry provided support in all functions including market research, marketing, lease negotiations, client communication, and business development.

Perry is an active member of the National Association of Industrial and Office Properties (NAIOP), serving as a Member on their Developing Leaders and Host Committee boards. He is also a member of the Certified Commercial Investment Member (CCIM) Institute, Central Arizona Chapter. Perry received his bachelor's degree in marketing with an emphasis on selling and sales management, and a minor in psychology from Arizona State University. Perry is a licensed real estate professional in the state of Arizona.

*"Perry is our real estate department."*

**Matthew Perez,  
Director of Operations,  
Maldonado Medical,  
LLC and American  
National Medical  
Management, LLC**