



# PLAZA COMPANIES LEADERSHIP TEAM

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## **Scott Rubin**

**CCIM, Executive Managing Director of Asset Management**

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Scott Rubin has been with Plaza Companies for more than 15 years, and currently serves as the Executive Managing Director of Asset Management and as a member of the companies Executive Council. Mr. Rubin originally joined the company to oversee the firm's portfolio of properties developed, leased and managed in conjunction with industry partner USAA Real Estate Company. Mr. Rubin's current portfolio of assets he oversees consists primarily of Class A Office and Medical Office properties, and includes over 1.5 million square feet of space. Scott is also responsible for the underwriting and asset management decisions for Plaza Companies-owned properties.

Mr. Rubin has an extensive background in commercial real estate with more than 20 years in the industry, the majority of which have been focused on the office and medical real estate sectors, including multiple high profile and complex multi-phased development projects. In addition to his broad Class A Office background, Mr. Rubin is highly knowledgeable in both the retail and industrial sectors, having spent substantial time working on both property types in Phoenix, Arizona and Las Vegas, Nevada.

Mr. Rubin possesses strong communication and problem solving skills, and expertise in investor & broker relations, contract negotiation & management, accounting, budgeting, financial forecasting & reporting, and capital & tenant improvements. He works closely with leasing brokers and property owners in the crafting of lease terms, as well as the lease language negotiations for all new lease transactions within his portfolio, and directly negotiates all renewals and expansions with existing tenants.

A graduate of Arizona State University, Mr. Rubin spent six years as a real estate manager with Cushman & Wakefield's Phoenix office prior to signing on to assist with property management and leasing with Plaza Companies. Mr. Rubin holds an Arizona Real Estate License, and has successfully obtained his Certified Commercial Investment Member (CCIM) designation from the CCIM Institute.